Healthland to Offer 3M Coding and Grouping Solutions

3M Health Information Systems has signed a strategic agreement with Healthland to license 3M coding, grouping, editing and reimbursement software products. Healthland will integrate the 3M solutions with its electronic health record (EHR) system and other applications to provide customers with actionable information that can be used to improve clinical outcomes, obtain appropriate reimbursement, facilitate quality reporting and prepare for ICD-10.

"Timely and accurate reimbursements are critical for our clients. We are dedicated to providing solutions to help meet the financial and regulatory demands of the rural healthcare market," said Michael Karaman, Healthland senior vice president for product. "Our agreement with 3M will help our clients manage these types of challenges more efficiently, allowing them to focus on delivering quality patient care to the communities they serve."

The agreement includes the [3M Coding and Reimbursement System](#), 3M's market-leading coding software used by more than 5,000 hospitals worldwide, and [3M Grouper Plus Content Services](#), which delivers regulatory and 3M-proprietary content from a 3M-hosted, cloud-computing environment. Healthland has licensed regulatory data and logic for CMS MS-DRGs, Ambulatory Payment Classifications (APCs). Long-term Care DRGs, and Medical Necessity edits.

"By offering data maintained in the cloud, 3M coding experts can make core regulatory changes as they occur," said Ray Terrill, senior vice president, 3M Health Information Systems. "Immediate access to up-to-date prospective payment methodologies means that Healthland can quickly enhance its applications and help their clients keep pace with a dynamic regulatory environment."

For more information about 3M coding and reimbursement systems, visit www.3Mhis.com or call 800-367-2447.

About Healthland
Healthland is America's largest provider of fully integrated solutions to rural community and critical access hospitals, serving more than 500 clients across the country. Software and services from Healthland, including its electronic health record (EHR) solution, empower community hospitals to deliver the best possible healthcare by providing a central repository of patient information in all care settings, be it a hospital, clinic or extended care facility. With more than 30 years of experience in the rural healthcare market, Healthland solutions are uniquely suited to the size and needs of rural hospitals, enabling them to focus on what they do best – care for neighbors, family and friends. Founded in Glenwood, Minn., population 2,600, Healthland is headquartered in Minneapolis, Minn., with regional offices in Glenwood, Minn., Louisville, Ky. and Waco, Texas. More information is available at: www.healthland.com.

About 3M Health Information Systems
Best known for its market-leading coding system and ICD-10 expertise, 3M Health Information Systems delivers innovative software and consulting services designed to raise the bar for clinical documentation improvement, computer-assisted coding, mobile physician applications, case mix and quality outcomes reporting, and document management. Our robust healthcare data dictionary and terminology services also support the expansion and accuracy of the electronic health record (EHR) system. With nearly 30 years of healthcare industry experience and the know-how of more than 100 credentialed 3M coding experts, 3M is the go-to choice for more than 5,000 hospitals worldwide that want to improve quality and financial performance. www.3Mhis.com.

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Photos/Multimedia Gallery Available: http://www.businesswire.com/cgi-bin/mmg.cgi?eid=50371837&lang=en

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