Polaris Library Systems Enters Strategic Partnership with 3M Library Systems

Polaris will offer 3M's automated materials handling, RFID and SelfCheck systems

3M Library Systems and Polaris Library Systems have entered into a new agreement that will see Polaris offering 3M's automated materials handling (AMH), RFID and SelfCheck systems. This partnership brings to libraries the combined expertise of two innovative companies committed to industry-leading technologies and unparalleled customer support.

The deal builds on 3M's existing strategic partnership with Polaris to integrate the Polaris Integrated Library System (ILS) with the <u>3M Cloud Library eBook Lending Service</u>, allowing patrons at participating libraries to browse both physical and digital collections within just one catalog.

"This partnership represents two highly innovative companies working together to provide solutions that benefit our library customers," said Arnie Roese, National Sales and Marketing Manager for 3M Library Systems. "With easier access to a full suite of solutions, libraries can experience the benefits of our world class service and innovation."

"This relationship will allow our customers to get more from their investment in AMH and RFID technologies," said Steven Nielsen, Vice President of Product Management for Polaris. "Now we can offer our library customers an even broader range of integrated services to help them increase efficiency and improve the patron experience, while still continuing to support industry standard RFID, AMH and SelfCheck solutions. We look forward to building stronger capabilities for all the libraries using AMH, RFID and Polaris."

Libraries interested in AMH, RFID and SelfCheck solutions from 3M Library Systems can purchase them through either 3M or Polaris representatives.

For more information, visit www.3M.com/Library.

About 3M Library Systems

3M Library Systems is the only company that develops, designs, and manufactures cutting-edge digital media, circulation management and security solutions. Finding the technology solution that is right for our customers, 3M's promise is to deliver a long term partnership that is built to exceed their expectations. For more information about 3M Library Systems, visit http://www.3m.com/library or follow @3MLibrary on Twitter.

About 3M

3M captures the spark of new ideas and transforms them into thousands of ingenious products. Our culture of creative collaboration inspires a never-ending stream of powerful technologies that make life better. 3M is the innovation company that never stops inventing. With \$30 billion in sales, 3M employs 84,000 people worldwide and has operations in more than 65 countries. For more information, visit www.3M.com or follow @3MNews on Twitter.

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About Polaris Library Systems

Polaris Library Systems earns the highest customer satisfaction ratings by focusing on one goal: helping libraries better serve their communities. A true technology partner, Polaris uses a deep understanding of libraries and patrons to thoughtfully design products and services that meet today's most challenging needs.

Over 2,000 public, private and academic libraries count on Polaris automation platforms to maximize time and resources, reduce costs, boost productivity and improve patron satisfaction every day. Polaris is dedicated to providing unique, reliable solutions that empower libraries to build better patron relationships and a productive, bright future. Visit www.polarislibrary.com for more information.

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