

## **HealthTrust Purchasing Group to Offer 3M Solutions for ICD-10 Transition Planning and Clinical Documentation Improvement**

3M Health Information Systems has signed an agreement with HealthTrust Purchasing Group, LP (HealthTrust), to offer 3M clinical documentation improvement consulting services and software, and 3M ICD-10 transition planning services to HealthTrust's network of more than 1,400 acute care facilities. 3M will provide HealthTrust members with actionable information that can be used to help improve clinical outcomes, obtain appropriate reimbursement and prepare for the new ICD-10 national coding standard.

The agreement includes the 3M DRG Assurance Program, 3M's market-leading clinical documentation improvement program, and the 3M Clinical Documentation Improvement (CDI) System, both expanded with ICD-10 concepts and terms. HealthTrust members will also have access to 3M's new ICD-10 modeling and code translation services, clinical documentation assessment services and claims impact analysis services—all specifically developed for ICD-10, scheduled to be implemented nationwide in October 2013.

"Working now to improve clinical documentation for ICD-10 should be a primary focus of every hospital's ICD-10 transition plan," said Sandeep Wadhwa, M.D., Chief Medical Officer and Vice President, Coding and Reimbursement for 3M Health Information Systems. "Our expanded agreement will help HealthTrust hospitals prepare for the greater documentation specificity required for coding and reimbursement under the new ICD-10 coding standard."

More than 800 hospitals have relied on the 3M DRG Assurance Program to improve clinical documentation. 3M DRG Assurance clients typically see an increase in case mix index of 2 percent to 4 percent, with an average 4:1 financial return in the first year of the program. 3M also provides the 3M CDI System, a unique leave-behind software tool that offers clinical documentation guidelines and edits interactively during concurrent chart review, helping organizations to sustain financial improvements and promote productivity gains for documentation review specialists.

For more information about 3M consulting services and software for clinical documentation improvement, ICD-10 transition planning, and performance management, visit [www.3Mhis.com](http://www.3Mhis.com) or call 800-367-2447.

### **About HealthTrust Purchasing Group**

HealthTrust Purchasing Group, LP, headquartered in Brentwood, Tenn., is a group purchasing organization that supports nearly 1,400 not-for-profit and for-profit acute care facilities, as well as 10,600 ambulatory surgery centers, physician practices and alternate care sites. With an annual purchasing volume by its members of more than \$17 billion, HealthTrust is committed to obtaining the best price for clinically recommended products, ensuring their timely delivery and continuously evaluating, and improving its services to the patients, physicians and clinicians it serves. HealthTrust is located at 155 Franklin Road, Suite 400, Brentwood, TN 37027. The Web site is [www.healthtrustpg.com](http://www.healthtrustpg.com).

### **About 3M Health Information Systems**

3M Health Information Systems delivers comprehensive software and consulting services to help organizations worldwide improve documentation, quality, and financial performance across the healthcare continuum. 3M offers integrated solutions for transcription, speech recognition, clinical documentation improvement, documentation management, computer-assisted coding, quality, and revenue cycle management, effectively

meeting the industry's changing needs. With more than 25 years of healthcare experience and expertise, 3M works as a trusted and stable business partner to provide reliable implementation, training, and support services. <http://www.3Mhis.com>

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