

3M Health Care Wins GHX 2009 Best In Class Award

Annual Awards Program Recognizes Medical-Surgical Market Leaders

3M Health Care today announced that it is a recipient of a 2009 GHX Best in Class Award for achieving the highest year-over-year market share growth for distributed products in the Sterilization product category for the 2008 calendar year.

3M Health Care was among the 30 leading medical-surgical product manufacturers recognized by GHX in five market segments and 35 product categories, ranging from cardiovascular devices to skin-care products. Winners were determined using GHX Market Intelligence reports that analyze national distributed sales transaction data.

“3M Health Care is delighted to win in the Sterilization category,” said John Slavsky, Sterilization Assurance, Global Marketing Manager, for 3M Health Care. “While we're pleased to maintain a leading position in sterilization monitoring, we're most proud to know that we continue to help solve our customers' sterilization needs. We believe it's further evidence that Sterile Processing leaders continue to strive for best practices in sterilization monitoring, thereby helping to reduce hospital-acquired infections (HAIs). In addition, we're pleased that our educational support platform¹ assists customers in understanding the science, data and standards behind sterilization monitoring to minimize the risk of HAIs.”

“We are extremely pleased to honor 3M Health Care for its leadership position in the Sterilization product category,” said Ed McCauley, general manager, GHX Market Intelligence. “Despite the down economy, 3M Health Care grew 7.33 percent in 2008 while the overall market segment grew 2.55 percent.”

With information provided by 27 of the nation's leading distributors, GHX Market Intelligence tracks and reports on more than \$34 billion of distributed sales for medical-surgical and clinical laboratory supplies and devices. It is the only comprehensive source for accurate, detailed and timely data for the acute and alternate site healthcare markets, containing geographically relevant and competitive market share, size and average selling price reporting down to the three-digit ZIP code level.

About 3M Health Care

3M Health Care, one of 3M's six major business segments, provides world-class innovative products and services to help healthcare professionals improve the practice, delivery and outcome of patient care in medical, oral care, drug delivery and health information markets. Learn more at www.3m.com/healthcare.

3M is a trademark of 3M.

About GHX

As the business hub for healthcare, GHX enables healthcare providers and suppliers in North America and Europe to reduce costs and improve margins by automating processes, reducing operating expenses and increasing knowledge-based decision making. Products and services include trading partner connectivity, order and contract management and validation, data synchronization, sales force automation and business intelligence. Equity owners of GHX are Abbott Exchange, Inc.; AmerisourceBergen Corp.; Baxter Healthcare Corp.; B Braun Medical Inc.; Becton, Dickinson & Co.; Boston Scientific Corp.; Cardinal Health, Inc.; Covidien; C.R. Bard, Inc.; Fisher Scientific International, Inc.; GE Healthcare; HCA; Johnson & Johnson Health Care Systems Inc.; McKesson Corp.; Medtronic USA, Inc.; Owens & Minor; Premier, Inc.; Siemens; University HealthSystem

Consortium; and VHA Inc. For more information, visit www.ghx.com.

¹ 3M™ Attest™ Sterile U Network <http://www.3m.com/atteststerileuonline/>

GHXKara Della Vecchia, 508-314-3127kara@kdvcommunications.comor3MMary Clemens, 651-733-8806mcclemens@mmm.com

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