

CYBEX Turns to HighJump Software to Pump Up Lean Practices in Fast-growing Manufacturing Operations

Manufacturer of exercise equipment aims to take inventory accuracy to the next level

HighJump Software, a 3M company, a global provider of supply chain execution solutions, today announced that Cybex International has selected HighJump Data Collection Advantage (DCA) to support its progressive manufacturing practices. The solution will be implemented in two manufacturing facilities totaling nearly 500,000 square feet, and will integrate with Oracle's PeopleSoft Enterprise, the company's ERP system.

"CYBEX lives lean on a daily basis. Our HighJump solution will lay the foundation for extending these practices into our inventory accuracy programs," said John Champa, general manager, Cybex International. "Moreover, we plan to take advantage of the solution's scalability so that the system can match our business requirements as they change."

With double-digit growth over the past several years, the manufacturer of exercise equipment is taking aim at its cost of goods by investing in automation and technology. CYBEX currently builds its products to order by utilizing a variety of automation technologies and lean practices. The HighJump solution will build upon these efforts by facilitating real-time inventory and work order tracking. Overall, CYBEX plans to use the system to make significant improvements to inventory tracking systems which will correlate to increased efficiency and improved operational decision making.

The system will track all stages of the manufacturing process, from the point raw materials enter the facility through to when finished goods are shipped to customers. Shop floor operators will receive work order instructions and input transactions into the system using touch screen technology. Material handlers will use mobile devices to input bin transfers and facilitate cycle counting, thus monitoring inventory movement in real-time. CYBEX will also utilize the solution's Web reporting capabilities to monitor shop floor activities, allowing floor supervisors to identify bottlenecks and other issues and make adjustments quickly.

HighJump Data Collection Advantage integrates seamlessly to PeopleSoft Enterprise with over 50 transactions and integration touch points through the ERP's standard XML interface. To date, more than 60 joint customers have benefited from this market-leading data collection solution.

"HighJump Software is pleased to be playing a strategic role in CYBEX's manufacturing operations," said Joel Levinson, president, HighJump Software. "Over 500 companies across various industries have implemented HighJump's DCA solution and are benefiting from streamlined manufacturing data collection and increased visibility on the shop floor."

About Cybex

Cybex International, Inc. is a leading manufacturer of premium exercise equipment for commercial and consumer use. The CYBEX product line includes a full range of both strength training and cardio training machines sold worldwide under the CYBEX brand. Products and programs are engineered and designed to reflect the natural movement of the human body so that each unique user – from the professional athlete to the first-time exerciser – can improve daily human performance.

About HighJump Software, a 3M Company

Forward-thinking companies entrust HighJump Software to power their supply chains. HighJump Software

simplifies the art and business of creating, selling and moving products across global networks. Building upon 3M's history of innovation, HighJump Software helps more than 1,300 clients worldwide drive growth and manage change. www.highjump.com

About 3M

A recognized leader in research and development, 3M produces thousands of innovative products for dozens of diverse markets. 3M's core strength is applying its more than 40 distinct technology platforms – often in combination – to a wide array of customer needs. With \$24 billion in sales, 3M employs 75,000 people worldwide and has operations in more than 60 countries.

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