

Telecommunication Distributor Walker and Associates to Manage Expansive Portfolio with Solution from HighJump Software

HighJump Software, a 3M company, a global provider of supply chain execution solutions, today announced that Walker and Associates, Inc. has selected the HighJump Data Collection Advantage solution to manage inventory in its Winston-Salem, N.C., distribution center. The company distributes telecommunication technology and selected the HighJump solution to keep up with rising order volumes and increasingly specialized customer demands. The solution will integrate with the company's PeopleSoft ERP system and shipping software to ensure seamless, real-time information flow throughout distribution operations.

Walker and Associates carries products from more than 200 vendors, each representing thousands of SKUs. The distributor will use HighJump Data Collection Advantage to speed fulfillment capabilities by automatically capturing a range of transactions, including purchase order receipts; cycle counts; and put-away, picking and shipping confirmations. Additionally, the system will enable Walker and Associates to offer specialized inventory management programs by customer, such as asset and serial number tracking for warranty programs.

"Walker and Associates looked to HighJump Software and its depth of experience in distribution environments to help us operate in accordance with our customer requirements and plans for continued growth," said Hal Sveum, vice president and general manager, Walker and Associates. "HighJump Software's long-standing PeopleSoft partnership and certified ERP integration were important factors in our selection."

"We are pleased Walker and Associates has chosen to work with HighJump Software as they move toward tighter supply chain operations," said Joel Levinson, president, HighJump Software. "In addition to increasing efficiency through advanced tracking capabilities, the company will have a clearer view of its business overall with accurate, real-time information flowing between its HighJump and PeopleSoft Enterprise applications."

About Walker and Associates, Inc.

Walker and Associates, Inc. is the premier distributor of new and refurbished state-of-the-art network products, redefining excellence through custom kitting, quality installation, expert integration, and unsurpassed service. www.walkerfirst.com

About HighJump Software, a 3M Company

More than 1,300 companies worldwide are transforming their supply chains with solutions from HighJump Software, a 3M company. HighJump Software is a leading provider of supply chain execution solutions that streamline the flow of inventory and information from source through consumption. HighJump Software's functionally rich, highly adaptable solutions create a global execution platform spanning the supply network, manufacturing, warehousing, transportation and delivery. As an independent subsidiary in the 3M family of companies, HighJump Software delivers on a century-old commitment to innovation and quality. www.highjump.com

About 3M - A Global, Diversified Technology Company

Every day, 3M people find new ways to make amazing things happen. Wherever they are, whatever they do, the company's customers know they can rely on 3M to help make their lives better. 3M's brands include Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Command and Vikuiti. Serving customers around the

world, the people of 3M use their expertise, technologies and global strength to lead in major markets including consumer and office; display and graphics; electronics and telecommunications; safety, security and protection services; health care; industrial and transportation. For more information, including the latest product and technology news, visit www.3M.com.

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