Maine's HealthInfoNet Chooses 3M for Statewide Health Information Exchange

3M Teams with Orion Health and Connectria to Integrate Patient Data for Better Patient Care

SALT LAKE CITY--(BUSINESS WIRE)--HealthInfoNet, Maine's health information exchange (HIE), has selected 3M Health Information Systems Division as vendor of choice to provide the interoperability solution needed to build one of the nation's first statewide health information-sharing networks. Following an extensive national search, 3M and its partners, Orion Health and Connectria, were chosen to create an integrated health information system designed to improve the quality and efficiency of health care delivery in Maine and, over time, make personal health information more available to patients. The parties are currently negotiating a definitive agreement.

"A growing number of physicians and other leaders in Maine are convinced that the creation of a statewide clinical information-sharing network is one of the most important steps Maine can take to improve the quality of health care," said Devore S. Culver, executive director, HealthInfoNet, the independent nonprofit organization formed in 2006 to build the state's HIE. "We believe this technology will give clinicians the information they need - when they need it most - to make better and more informed treatment decisions."

Culver further noted, "The advanced technology provided by 3M and its partners makes it possible to achieve the highest level of data interoperability. It also provides a high degree of security in a network that has patient privacy as its number one priority."

Following a three-year planning and development process, HealthInfoNet's first-stage implementation phase will permit rapid access to patient-specific health care data at the point of care and across networks, hospital systems and state lines. Maine is one of nine states chosen by the Office of the National Coordinator for Health Information Technology to gather and report information to help establish best practices for HIE projects and Regional Health Information Organizations.

Under the proposed agreement, 3M Health Information Systems will deliver a highly scalable, interoperable system that includes the 3M Clinical Data Repository, 3M Enterprise Master Person Index and 3M Healthcare Data Dictionary. Orion Health will provide its Concerto Medical Applications Portal, Rhapsody Integration Engine, and Concerto Forms solution. Connectria will supply remote hosting services.

"We are delighted to be part of HealthInfoNet's groundbreaking initiative," said Ray Terrill, government business unit manager, 3M Health Information Systems. "Our products and services have been proven in large-scale implementations, such as the Department of Defense's electronic medical record. 3M's focus on interoperability enables our customers to exchange data at regional, state and national levels. We share HealthInfoNet's commitment to improving health care quality."

HealthInfoNet is a public-private partnership governed by a multistakeholder board of directors that includes providers, employers, consumers, payers and state government. More information about HealthInfoNet is available at www.hinfonet.org.

Information about 3M interoperability solutions can be found by visiting www.3MHIS.com or by calling 1-800-695-4447.

About 3M Partners Orion Health and Connectria

Orion Health's easy-to-use applications and tools integrate and enhance existing health care information systems and deliver secure, universal access to information. Orion Health will provide Maine HealthInfoNet with its Concerto Medical Applications Portal to review and report patient data and its Rhapsody Integration Engine to ensure smooth communication between new and existing information management systems and partner applications. Orion Health's Concerto Forms will provide a customizable solution for the entry, storage and recall of clinical documents. Worldwide, Orion Health is implementing health information communities involving more than 35 million patients with tens of thousands of active users. More information can be found at www.orionhealth.com.

Connectria is a profitable, growing and privately held managed services provider that delivers a comprehensive range of enterprise hosting and infrastructure outsourcing solutions to over 200 large and mid-sized organizations worldwide. More information can be found at www.connectria.com.

About 3M Health Information Systems

3M Health Information Systems, part of the 3M Health Care family, is a leading provider of advanced software tools and services that help health care organizations capture, classify and manage accurate health care data. 3M Health Information Systems products help ensure the quality of data, which drives an organization's ability to manage revenue, comply with regulations, improve quality of patient care and manage resources effectively. 3M Health Care is dedicated to improving the practice, delivery and outcome of patient care. 3M Health Care is a leading provider of solutions for medical, oral care, drug delivery and health information markets.

About 3M - A Global, Diversified Technology Company

Every day, 3M people find new ways to make amazing things happen. Wherever they are, whatever they do, the company's customers know they can rely on 3M to help make their lives better. 3M's brands include Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Command and Vikuiti. Serving customers around the world, the people of 3M use their expertise, technologies and global strength to lead in major markets including consumer and office; display and graphics; electronics and telecommunications; safety, security and protection services; health care; industrial and transportation. For more information, including the latest product and technology news, visit www.3M.com.

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