

3M Digital Signage Taps Ingram Micro Inc. to Broaden Customer Reach

3M Digital Signage announced today it has entered into a distribution agreement with Ingram Micro Inc. (NYSE:IM), the world's largest technology distributor.

3M Digital Signage provides distinctive digital signage solutions fully optimized to deliver measurable business results.

Together, the two companies will work to identify sales opportunities and build new customer relationships by leveraging Ingram Micro's vast network of solutions providers.

"We're committed to delivering innovative communications solutions to clients for a wide variety of applications and verticals," said David Reynolds-Gooch, business unit manager, 3M Digital Signage. "Ingram Micro provides skilled sales and technical expertise that will complement 3M's core competencies and enable us to deliver even more value to digital signage clients."

The distribution relationship focuses on expanding the 3M Digital Signage footprint across North America. The agreement provides a framework for companies to market and sell 3M Digital Signage Network Edition, LAN Edition and Solo Edition software for digital signage content and network management.

"The addition of 3M Digital Signage to our portfolio allows our resellers to offer complete, all-in-one digital signage solutions and makes entry into this growing market easier," said Irene Chow, category manager, Digital Home and Digital Signage, Ingram Micro U.S. "This new product line builds on the momentum Ingram Micro has in the digital signage arena and opens up a potential new revenue stream for our reseller customers."

About 3M Digital Signage

3M Digital Signage provides digital signage network solutions for retail, financial services, entertainment, education and other industries. The company's products and services have powered thousands of digital sign locations worldwide. Applications range from single screen installations to over 4,200 interactive kiosks and large-screen displays, controlled and monitored through a single network. The company is headquartered on Bainbridge Island, near Seattle, Wash. Visit www.3mdigitalsignage.com

3M Digital Signage offers a broad suite of easy-to-use content management software. Every version of 3M Digital Signage software lets customers use today's standardized digital media files in their native formats, including Flash, QuickTime, Windows Media, PowerPoint, URLs, .jpeg, .gif, and High Definition Video.

About Ingram Micro Inc.

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves 100 countries and is the only global IT distributor with operations in Asia. Visit www.ingrammicro.com.

About 3M - A Global, Diversified Technology Company

Every day, 3M people find new ways to make amazing things happen. Wherever they are, whatever they do, the company's customers know they can rely on 3M to help make their lives better. 3M's brands include Scotch,

Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Command and Vikuiti. Serving customers in more than 200 countries around the world, the company's 69,000 people use their expertise, technologies and global strength to lead in major markets including consumer and office; display and graphics; electronics and telecommunications; safety, security and protection services; health care; industrial and transportation. For more information, including the latest product and technology news, visit www.3M.com.

Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Command and Vikuiti are trademarks of 3M.

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