

HighJump Software Accelerates International Growth; Leveraging 3M's Global Infrastructure Will Help HighJump Offer Supply Chain Execution Solutions in Strategic Markets

HighJump Software, a 3M company, the global leader in providing highly adaptable, best-of-breed supply chain execution (SCE) solutions, today announced plans to significantly increase its presence in strategic international markets. The company's multiphased plan will focus primarily on leveraging 3M's presence and strong relationships in more than 60 countries, along with HighJump's unique expertise in delivering comprehensive solutions that can be implemented quickly and cost-effectively.

HighJump's aggressive deployment plan represents an expansion of its current success with local implementation associates around the world. Through these relationships, HighJump's Supply Chain Advantage suite has been implemented for more than 40 premier customers, including Rosebys in the United Kingdom, Tel Sell in the Netherlands, CitySuper in Hong Kong and Taiwan, Comerical Mexicana in Mexico, Alimentos y Frutos in Chile, and Pan Emirates Furniture in the United Arab Emirates.

During this phase of global expansion, HighJump will add localized sales, services and support for its entire SCE suite through offices in Latin America, Australia, Asia and Europe.

"Many SCE vendors have invested heavily in opening international offices staffed with U.S. personnel," said Jim Walsh, software business unit manager for 3M. "This approach fails to take into account the nuances of doing business in other cultures. Conversely, because of the global strength of the 3M brand and the deployment of locally managed 3M resources in virtually every major international market, HighJump will now be able to work with staff that already lives and enjoys successful business relationships in their markets."

According to a recent study by ARC Advisory Group, the supply chain execution market is expected to grow at a rate of 12.7 percent outside North America through 2008. This rate is estimated to be much higher than that for the North American market.

"Our customers and prospects have clearly expressed the need for help in optimizing their business processes and enhancing relationships with their global trading partners," said John Pohl, division vice president, 3M Industrial Services and Solutions Division. "We're pleased to leverage our global infrastructure along with HighJump's industry-leading solutions to enable the high-impact business improvements our customers are seeking."

"Organizations today view their supply chains in a more global context, due to growing trading partner dependencies and the climate of increased competition," said Chris Heim, president of HighJump Software. "As a result, there is a strong need for worldwide leadership in providing reliable and flexible SCE solutions focused on extended supply chain optimization. This is an opportunity HighJump is aggressively pursuing."

About HighJump Software, a 3M Company

HighJump Software, a 3M company, is the global leader in providing highly adaptable, best-of-breed supply chain execution solutions that streamline manufacturing and distribution from the point of source through consumption. HighJump's tightly integrated solutions empower operational excellence in the warehouse and optimize the flow of inventory throughout the supply chain by facilitating collaboration with customers, suppliers and trading partners. These comprehensive solutions combine robust, standard functionality; a best practices-

based implementation methodology; and a uniquely adaptable architecture that facilitates fast, cost-effective system modifications. The result: the industry's lowest total cost of ownership for more than 700 satisfied customers worldwide. As an independent subsidiary in the 3M family of companies, HighJump leads the SCE software industry in financial strength and delivers on an unmatched commitment to innovation and quality. HighJump leverages these advantages to continually expand its solution footprint and empower operational excellence for domestic and multinational customers. For more information about HighJump, visit <http://www.highjump.com>.

About 3M -- A Global, Diversified Technology Company

Every day, 3M people find new ways to make amazing things happen. Wherever they are, whatever they do, the company's customers know they can rely on 3M to help make their lives better. 3M's brands include Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Command and Vikuiti. Serving customers in more than 200 countries around the world, the company's 67,000 people use their expertise, technologies and global strength to lead in major markets including consumer and office; display and graphics; electronics and telecommunications; safety, security and protection services; health care; industrial and transportation. For more information, including the latest product and technology news, visit www.3M.com.

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