

# **Deloitte Consulting and HighJump Software Form Alliance to Deliver Supply Chain Execution Solutions to Global Customers**

Joint Offering Combines Deloitte Consulting's Experience with HighJump's Robust, RFID-Enabled Supply Chain Execution Solutions

Today at ProMat 2005, HighJump Software LLC, a 3M company, the global leader in providing highly adaptable, best-of-breed supply chain execution solutions, and Deloitte Consulting LLP, one of the nation's leading professional services firms, announced a strategic alliance to offer comprehensive supply chain execution solutions to the global marketplace. The alliance will leverage Deloitte Consulting's deep industry experience in delivering tailored solutions to a variety of vertical markets and HighJump's comprehensive, tightly integrated, RFID-enabled supply chain execution product suite that includes solutions for warehouse, yard and transportation management, as well as manufacturing execution, automated data collection and collaboration solutions. Together, Deloitte Consulting and HighJump will use this platform to empower companies with complex, global supply chains to create more efficient processes and drive measurable cost reductions by deploying synchronized supply chain solutions. This alliance is part of a broader relationship between Deloitte Consulting and 3M to help companies address supply chain challenges in today's global market.

"A significant market opportunity exists for leadership in the global supply chain marketplace," said John Pohl, vice president, 3M Industrial Services and Solutions Division. "Maintaining competitive advantage in today's challenging business environment requires a forward-looking, strategic approach to supply chain solutions. As industry leaders with proven expertise, Deloitte, HighJump and 3M are uniquely capable of offering the powerful combination of experience, software and innovation required for success today. We're excited about expanding our relationship with Deloitte and look forward to a successful 2005."

HighJump's supply chain execution solutions incorporate robust, best practices-based functionality with a uniquely adaptable solution architecture that empowers fast, cost-effective response to changing business requirements and low total cost of ownership. Its entire supply chain execution suite is built on one platform, resulting in simplified training, deployment and the ability to roll out multiphased solutions to clients. Deloitte Consulting will utilize the unique configurability of HighJump's solutions to meet the individual supply chain requirements of its global customer base.

"Global competition is creating increased pressure to reduce costs while still accelerating revenue growth, resulting in increased global supply chain complexity. Companies that can master this complexity are able to dramatically improve their financial performance," said Bruce Westbrook, supply chain practice leader, Deloitte Consulting. "HighJump delivers powerful RFID-enabled supply chain solutions based on a single technology platform, an essential foundation for synchronizing global operations with worldwide trading partners. This alliance demonstrates our commitment to helping 3M become a leading player in supply chain strategy solutions."

"This alliance will fuel our ability to support the diverse, far-reaching requirements of customers looking to synchronize collaboration and execution throughout their complex, global supply chain operations," said Chris Heim, president of HighJump Software. "We look to strengthen our momentum both in the United States and abroad by effectively leveraging HighJump's uniquely adaptable solutions, 3M's presence in more than 200 countries and Deloitte Consulting's global supply chain implementation expertise."

About HighJump Software LLC, a 3M Company

HighJump Software LLC, a 3M company, is the global leader in providing highly adaptable, best-of-breed supply chain execution solutions that streamline manufacturing and distribution from the point of source through consumption. HighJump's tightly integrated solutions empower operational excellence in the warehouse and optimize the flow of inventory throughout the supply chain by facilitating collaboration with customers, suppliers and trading partners. These comprehensive solutions combine robust, standard functionality; a best practices-based implementation methodology; and a uniquely adaptable architecture that facilitates fast, cost-effective system modifications. The result: the industry's lowest total cost of ownership for more than 700 satisfied customers worldwide. As an independent subsidiary in the 3M family of companies, HighJump leads the SCE software industry in financial strength and delivers on an unmatched commitment to innovation and quality. HighJump leverages these advantages to continually expand its solution footprint and empower operational excellence for domestic and multinational customers. For more information about HighJump, visit <http://www.highjump.com>.

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#### About 3M -- A Global, Diversified Technology Company

Every day, 3M people find new ways to make amazing things happen. Wherever they are, whatever they do, the company's customers know they can rely on 3M to help make their lives better. 3M's brands include Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Command and Vikuiti. Serving customers in more than 200 countries around the world, the company's 67,000 people use their expertise, technologies and global strength to lead in major markets including consumer and office; display and graphics; electronics and telecommunications; safety, security and protection services; health care; industrial and transportation. For more information, including the latest product and technology news, visit [www.3M.com](http://www.3M.com).

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