HighJump Software and CIBER to Streamline Distribution for Major Brands; Offering Includes Comprehensive Supply Chain Execution Solution for Premier Wine and Spirits Distributor

HighJump Software, a 3M company (NYSE:MMM), and CIBER (NYSE:CBR) announced today that Major Brands Inc., Missouri's highest-volume distributor of premium spirits, wine and beer, has selected CIBER to implement HighJump's supply chain execution solution. HighJump's highly adaptable, best-of-breed supply chain execution solution and CIBER's extensive implementation expertise will drive measurable cost reductions for Major Brands by directing and optimizing supply chain work activities, improving inbound and outbound shipment processing and introducing more sophisticated picking techniques to Major Brands' warehouse operations.

Major Brands sells and distributes consumer beverage alcohol through multiple distribution channels, including grocery stores, restaurants, bars and a variety of retail outlets. To optimize all shipping and receiving activities in its high-volume warehouse, Major Brands needed an advanced and highly adaptable supply chain execution solution. Major Brands selected the HighJump solution because it will allow the company to quickly and costeffectively accommodate changes in customer requirements, seasonal variations in volume and shipments of all sizes.

"The HighJump suite of supply chain execution solutions offers tremendous value to companies like Major Brands," said Paul Robson, Vice President of Supply Chain, CIBER. "In addition to comprehensive warehouse management system functionality and a high level of flexibility, wine and spirits distributors need to be able to control, track and gain visibility to the delivery and pick-up process throughout the supply chain. HighJump is one of the few providers to offer this full range of capabilities."

"CIBER has a proven track record of industry domain expertise incorporating best practices and proven methodologies," said Craig Levinsohn, Vice President of Marketing and Strategic Alliances, HighJump Software. "We look forward to working together to deliver solutions that generate immediate efficiencies, high levels of customer satisfaction and low total cost of ownership."

About Major Brands

Major Brands Inc. is Missouri's highest-volume distributor of premium wines and spirits, and the only large distributor that remains Missouri-owned. With offices in St. Louis, Kansas City, Springfield, Columbia and Cape Girardeau, the company employs about 500 people and serves the entire state with an outstanding product portfolio that includes the industry's best brands.

About CIBER Enterprise Solutions

As a division of CIBER Inc. (NYSE:CBR), CIBER Enterprise Solutions offers enterprise and e-business application implementation and integration consulting services for top-tier software applications in the enterprise resource planning (ERP), customer relationship management (CRM), and supply chain and e-business areas. CIBER Enterprise Solutions' business and technical expertise spans 20 years of providing solutions to companies across all industries. CIBER is a leading international system integration consultancy with superior value-priced services for both private and government sector clients. With offices in 17 countries, annualized revenue of approximately \$950 million and more than 8,000 employees, CIBER's IT specialists continuously build and upgrade our clients' systems to "competitive advantage status." CIBER is included in the Russell 2000 Index and the S&P Small Cap 600 Index. CIBER, ALWAYS ABLE.

About HighJump Software, a 3M Company

HighJump Software, a 3M company, is the global leader in providing highly adaptable, best-of-breed supply chain execution solutions that streamline manufacturing and distribution from the point of source through consumption. HighJump's tightly integrated solutions empower operational excellence in the warehouse and optimize the flow of inventory throughout the supply chain by facilitating collaboration with customers, suppliers and trading partners. These comprehensive solutions combine robust, standard functionality; a best practices-based implementation methodology; and a uniquely adaptable architecture that facilitates fast, cost-effective system modifications. The result: the industry's lowest total cost of ownership for more than 700 satisfied customers worldwide. As part of the 3M family, HighJump leads the industry in financial strength and delivers on an unmatched commitment to innovation and quality. HighJump leverages these advantages to continually expand its solution footprint and empower operational excellence for domestic and multinational customers. For more information about HighJump, visit <u>www.highjump.com.</u>

About 3M -- A Global, Diversified Technology Company

Every day, 3M people find new ways to make amazing things happen. Wherever they are, whatever they do, the company's customers know they can rely on 3M to help make their lives better. 3M's brands include Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Command and Vikuiti. Serving customers in more than 200 countries around the world, the company's 67,000 people use their expertise, technologies and global strength to lead in major markets including consumer and office; display and graphics; electronics and telecommunications; safety, security and protection services; health care; industrial and transportation. For more information, including the latest product and technology news, visit <u>www.3M.com.</u>

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<u>https://news.3m.com/2004-11-16-HighJump-Software-and-CIBER-to-Streamline-Distribution-for-Major-Brands-Offering-Includes-Comprehensive-Supply-Chain-Execution-Solution-for-Premier-Wine-and-Spirits-Distributor</u>