

HighJump Software Customers Achieve Operational Benefits Through Fast, Cost-Effective Upgrades

HighJump Software, a 3M company, the global leader in providing highly adaptable, best-of-breed supply chain execution solutions, today announced that its customers are taking advantage of enhanced functionality through fast, cost-effective system upgrades. Customers including 99 Cents Only Stores, Direct Fulfillment, IMI BEVCORE Solutions, Sport Chalet, Standard Process, Restaurant Equippers and others have completed upgrades quickly.

HighJump Software offers an unmatched value proposition within the industry because every customer receives upgrade CDs and can install the standard software without affecting unique configurations. In some cases, upgrades are completed in hours, allowing customers to keep operations up and running without major disruption. Competing solutions typically require customer-specific configurations to be reapplied at the customer's expense, a costly process that often takes weeks or months to complete.

By upgrading, HighJump customers supplement their existing Supply Chain Advantage applications with the functionality enhancements built into the latest software release. Recent upgrades have offered hardware and RFID program support, as well as enhanced Web-based reporting and metrics visibility.

HighJump customer Sport Chalet, a Los Angeles-based operator of specialty sporting goods superstores in California and Nevada, has successfully upgraded its HighJump system three times in the past 18 months. "Each upgrade has been transparent to the end user," said Ted Jackson, CIO of Sport Chalet. "The most recent release required just a few hours of effort, and it worked perfectly right out of the box." Steve Belardi, director of distribution for Sport Chalet, added that these enhancements support his efforts to continuously improve operations. "As Sport Chalet grows, our distribution needs to reflect that growth. The smooth HighJump upgrades allow us to stay on the cutting edge," he said.

For HighJump customer Direct Fulfillment, a third-party logistics provider based in Robbinsville, N.J., upgrading meant taking advantage of HighJump's newer, Web-based supply chain visibility features. According to Mary Teehan, IT director of Direct Fulfillment, the process was simple. "We started the upgrade on a Tuesday afternoon and were back up and running by Wednesday morning."

"It's great to see so many customers continuing to take advantage of the ease of upgrading their HighJump solutions," said Chris Heim, president of HighJump Software. "Fast, inexpensive upgrades are key to HighJump's ability to keep strong partnerships with each of our customers. By contrast, upgrading competing solutions can cost as much as the initial system implementation."

About HighJump Software, a 3M Company

HighJump Software, a 3M company, is the global leader in providing highly adaptable, best-of-breed supply chain execution solutions that streamline manufacturing and distribution from the point of source through consumption. HighJump's tightly integrated solutions empower operational excellence in the warehouse and optimize the flow of inventory throughout the supply chain by facilitating collaboration with customers, suppliers and trading partners. These comprehensive solutions combine robust, standard functionality; a best practices-based implementation methodology; and a uniquely adaptable architecture that facilitates fast, cost-effective system modifications. The result: the industry's lowest total cost of ownership for more than 700 satisfied customers worldwide. As part of the 3M family, HighJump leads the industry in financial strength and delivers on an unmatched commitment to innovation and quality. HighJump leverages these advantages to continually

expand its solution footprint and empower operational excellence for domestic and multinational customers. For more information about HighJump, visit www.highjump.com.

About 3M -- A Global, Diversified Technology Company

Every day, 3M people find new ways to make amazing things happen. Wherever they are, whatever they do, the company's customers know they can rely on 3M to help make their lives better. 3M's brands include Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Command and Vikuiti. Serving customers in more than 200 countries around the world, the company's 67,000 people use their expertise, technologies and global strength to lead in major markets including consumer and office; display and graphics; electronics and telecommunications; safety, security and protection services; health care; industrial and transportation. For more information, including the latest product and technology news, visit www.3M.com.

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