Farley's & Sathers Candy Co. Manages Explosive Growth With Implementations of Supply Chain Execution Solutions From HighJump Software

Manufacturer and Distributor of Well-Known Candy Brands Achieves Significant Gains in Inventory Visibility, Accuracy and Expiration Management

HighJump Software, a 3M company, the global leader in providing highly adaptable, best-of-breed supply chain execution (SCE) solutions, today announced that Farley's & Sathers Candy Co. is effectively managing its rapid expansion with successful system go-lives. Farley's & Sathers has experienced significant growth through acquisition and increased sales of its base brands. The company implemented HighJump's warehouse management system (WMS) to better manage inventory and help maintain high customer service levels. Through a coordinated effort between HighJump and Farley's and Sathers, accelerated implementations were completed at three separate facilities. Farley's and Sathers' three facilities are now online and taking advantage of the benefits offered by Supply Chain Advantage, which have included significant improvements in inventory visibility and full control over product expiration dates.

After evaluating several SCE vendor offerings to accommodate its growing stable of brands and expanding list of SKUs, Farley's & Sathers selected HighJump to provide the software and implementation services required for its facilities in Minnesota, Tennessee and Illinois. The company now utilizes HighJump's warehouse management and management visibility solutions to carry out fulfillment and distribution operations for customers nationwide. Farley's and Sathers has achieved significant improvements in inventory visibility and control over product rotation. The ability to derive expiration dates from lot codes has increased the company's ability to manage inventory rotation and to maintain high levels of product freshness.

"We've used the HighJump SCE product to support our inventory management and order fulfillment processes," said Kurt Schultz, vice president of operations of Farley's & Sathers. "As a fast-growing business, we rely heavily on efficient fulfillment and distribution to get our product to market on time."

"HighJump is proud that the three roll-outs of the Farley's & Sathers system have generated strong productivity improvements, and we're happy to add them to our growing list of satisfied customers," said Chris Heim, president of HighJump Software. "Farley's & Sathers will be able to leverage Supply Chain Advantage's adaptability to accommodate new and changing process requirements as they arise, keeping total cost of ownership low."

About Farley's & Sathers Candy Co.

Farley's & Sathers Candy Company, Inc. manufactures and distributes quality confections and snacks nationally to all classes of trade. Becoming an independent company on Feb. 20, 2002, Farley's & Sathers has brought together numerous confectionery products with over 350 years of combined brand recognition. Product lines include Farley's and Sathers private brands and a number of major brands including Heide, JuJyFruits, Wunderbeans, Amazin' Fruit, Now and Later, Mighty Bites, Intense Fruit Chews, RainBlo, Fruit Stripes, Super Bubble, and Hot Dog! gum.

Farleys, Sathers, Heide, JuJyFruits, Wunderbeans, Amazin' Fruit, Now and Later, Mighty Bites, Intense Fruit Chews, RainBlo, Fruit Stripes, Super Bubble, and Hot Dog! are registered trademarks of Farley's & Sathers Candy Company Inc.

About HighJump Software, a 3M Company

HighJump Software, a 3M company, is the global leader in providing highly adaptable, best-of-breed supply chain execution solutions that streamline manufacturing and distribution from the point of source through consumption. HighJump's tightly integrated solutions empower operational excellence in the warehouse and optimize the flow of inventory throughout the supply chain by facilitating collaboration with customers, suppliers and trading partners. These comprehensive solutions combine robust, standard functionality; a best practices-based implementation methodology; and a uniquely adaptable architecture that facilitates fast, cost-effective system modifications. The result: the industry's lowest total cost of ownership for more than 700 satisfied customers worldwide. As part of the 3M family, HighJump leads the industry in financial strength and delivers on an unmatched commitment to innovation and quality. HighJump leverages these advantages to continually expand its solution footprint and empower operational excellence for domestic and multinational customers. For more information about HighJump, visit www.highjump.com.

About 3M--A Global, Diversified Technology Company

Every day, 3M people find new ways to make amazing things happen. Wherever they are, whatever they do, the company's customers know they can rely on 3M to help make their lives better. 3M's brands include Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Command and Vikuiti. Serving customers in more than 200 countries around the world, the company's 67,000 people use their expertise, technologies and global strength to lead in major markets including consumer and office; display and graphics; electronics and telecommunications; safety, security and protection services; health care; industrial and transportation. For more information, including the latest product and technology news, visit www.3M.com.

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HighJump Software, Eden PrairieMike Devine, 952-563-5122Fax: 952-947-0440www.3M.com/profile/pressbox/media_contacts.jhtml

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