

# **American Port Services Selects HighJump Software's Flexible and Affordable RFID Technology Solution to Empower Customers to Meet Retail Mandates**

## **3PL Provider to Incorporate HighJump's Compliance Advantage in First Stage of Integrating RFID into Business Processes**

HighJump Software, a 3M company, the global leader in providing highly adaptable, best-of-breed supply chain execution solutions, today announced that American Port Services (APS), a Georgia-based third-party logistics provider, has selected its Compliance Advantage solution to help its customers meet retail requirements. APS selected the HighJump solution because of its unique flexibility, comprehensive distribution workflows and low total cost of ownership. HighJump's Compliance Advantage will integrate seamlessly with the HighJump suite of supply chain execution solutions currently implemented at five APS fulfillment and distribution facilities. APS has generated high customer satisfaction levels, measurable ROI and low total cost of ownership with HighJump's applications for warehouse management, yard management and management visibility.

Specifically, APS will implement Compliance Advantage at its distribution center in Norfolk, Va., to manage RFID tag application for pallets and cases whenever required. The system will also create scannable advance shipping notice (ASN) labels and send detailed ASN data to alert retailers of a forthcoming shipment. Compliance Advantage features a high level of flexibility, empowering APS to easily configure specific processes to use RFID, bar codes or both, depending on each customer's unique requirements.

"As a 3PL provider, we need to be proactive about implementing RFID and other advanced processes to effectively address our customers' needs. HighJump continually empowers us to do just that with adaptable, cutting-edge solutions that can be implemented quickly and cost-effectively," said Ty Cobler, director of operations, APS. "We looked to HighJump for our RFID needs in part because of the success and ROI we've achieved with our current HighJump solutions, and because of HighJump's ability to differentiate its RFID offering from competing options."

"APS has demonstrated an outstanding commitment to its customer base by choosing to implement RFID-enabled processes. We're pleased to play a role in their ongoing success," said Chris Heim, president, HighJump Software. "APS and its customers will benefit from the flexibility of Compliance Advantage, which will help ensure that the appropriate shipments contain RFID tags as needed to meet the requirements of the top retailers and other organizations."

### **About American Port Services**

Located in Savannah, Ga., American Port Services (APS) is a third-party logistics provider. The services that APS provides for its clients include all modes of transportation, distribution centers, yard management services, cross-docking facilities, export-packing capabilities, DC space, a company-owned truck fleet and world-class computer systems. APS currently manages more than 4 million square feet of warehouse space in Savannah, Ga.; Charleston, S.C.; Norfolk, Va.; and Houston, Texas. Customers include major retailers, manufacturers and shippers who use APS as a sole-source logistical provider. For more information on APS, contact Andy Powers at [powersa@amportserv.com](mailto:powersa@amportserv.com) or visit their Web site at [www.amportserv.com](http://www.amportserv.com).

### **About HighJump Software, a 3M Company**

HighJump Software, a 3M company, is the global leader in providing highly adaptable, best-of-breed supply chain execution solutions that streamline manufacturing and distribution from the point of source through

consumption. HighJump's tightly integrated solutions empower operational excellence in the warehouse and optimize the flow of inventory throughout the supply chain by facilitating collaboration with customers, suppliers and trading partners. These comprehensive solutions combine robust, standard functionality, a best practices-based implementation methodology, and a uniquely adaptable architecture that facilitates fast, cost-effective system modifications. The result: the industry's lowest total cost of ownership for more than 700 satisfied customers worldwide. As part of the 3M family, HighJump leads the industry in financial strength and delivers on an unmatched commitment to innovation and quality. HighJump leverages these advantages to continually expand its solution footprint and empower operational excellence for domestic and multinational customers. For more information about HighJump, visit [www.highjump.com](http://www.highjump.com).

#### About 3M -- A Global, Diversified Technology Company

Every day, 3M people find new ways to make amazing things happen. Wherever they are, whatever they do, the company's customers know they can rely on 3M to help make their lives better. 3M's brands include icons such as Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Command and Vikuiti. Serving customers in more than 200 countries around the world, the company's 67,000 people use their expertise, technologies and global strength to lead in major markets including consumer and office; display and graphics; electronics and telecommunications; safety, security and protection services; health care; industrial and transportation. For more information, including the latest product and technology news, visit [www.3M.com](http://www.3M.com).

Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Command, Vikuiti, HighJump Software and Compliance Advantage are trademarks of 3M.

HighJump Software, Eden Prairie  
Laurie McGrath, 952-563-5404  
Fax: 952-947-0440  
[www.3M.com/profile/pressbox/media\\_contacts.jhtml](http://www.3M.com/profile/pressbox/media_contacts.jhtml)

---

<https://news.3m.com/2004-06-10-American-Port-Services-Selects-HighJump-Softwares-Flexible-and-Affordable-RFID-Technology-Solution-to-Empower-Customers-to-Meet-Retail-Mandates>