## 3M Selects HighJump Compliance Advantage Software to Help Meet Customers' RFID Requirements

3M announced today its intention to implement HighJump Software's compliance advantage supply chain execution (SCE) solution to help meet customers' radio frequency identification (RFID) tagging requirements. 3M and other suppliers will be required to ship RFID-tagged pallets and cases to customers, such as Wal-Mart, other top retailers and the U.S. Department of Defense, beginning as early as Jan. 1, 2005. HighJump's solution will enable 3M to incorporate RFID tagging easily into existing fulfillment and distribution processes without disrupting bar code-based operations. This flexibility and the solution's capacity to manage 3M's high-volume operations were key factors in the decision.

3M will use compliance advantage to tag cases and pallets, and manage both the RFID-tagged items and customer locations. HighJump's solution will allow the company to implement RFID compliance based on a variety of current and future needs, as well as supporting a comprehensive set of compliance workflows. Compliance advantage is part of HighJump's complete RFID-enabled solution set, which features additional applications for advanced warehouse management, visibility and tracking, and shop floor data collection.

"HighJump's compliance advantage solution was a natural fit for our business," said Greg Ehlert, supply chain director, 3M Consumer and Office Business. "We are confident that the solution's robust, standard functionality and flexible architecture will help enable compliance."

Paul Husby, staff vice president, 3M Supply Chain and Logistics Operations, added, "HighJump's history of satisfied customers was also a factor in this decision. Their best practices-based implementation methodology is proven and focused on meeting critical deadlines. We're confident that we'll meet our customer's requirements and that we'll continue to benefit from this new addition to 3M's capabilities."

"We're extremely pleased that as a new part of 3M, we will be able to provide our company and all its businesses with this world-class solution to meet customer requirements," said Chris Heim, president, HighJump Software. "Our solutions' uniquely flexible architecture will enable 3M to make changes on the fly while maintaining low total cost of system ownership. We think this will help 3M comply with immediate requirements in a timely manner, while having the flexibility to meet additional challenges as they arise over time."

"With HighJump's highly configurable RFID product, 3M will achieve compliance while incorporating bar code processes where required in its operations," said Steve Banker, service director, supply chain management, ARC Advisory Group. "3M will benefit from this configurability as it prepares to meet pending deadlines and other requirements that will certainly follow. HighJump's architecture supports flexible applications that support changing business requirements."

## About HighJump Software

HighJump Software, a 3M company, is the global leader in providing highly adaptable, best-of-breed supply chain execution solutions that streamline manufacturing and distribution from the point of source through consumption. HighJump's tightly integrated solutions empower operational excellence in the warehouse and optimize the flow of inventory throughout the supply chain by facilitating collaboration with customers, suppliers and trading partners. These comprehensive solutions combine robust, standard functionality, a best practices-based implementation methodology, and a uniquely adaptable architecture that facilitates fast, cost-effective system modifications. The result: the industry's lowest total cost of ownership for more than 700 satisfied customers worldwide. HighJump leads the industry in financial strength and delivers on an unmatched

commitment to innovation and quality. HighJump leverages these advantages to continually expand its solution footprint and empower operational excellence for domestic and multinational customers. For more information about HighJump, visit <a href="https://www.highjump.com">www.highjump.com</a>.

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Every day, 3M people find new ways to make amazing things happen. Wherever they are, whatever they do, the company's customers know they can rely on 3M to help make their lives better. 3M's brands include icons such as Scotch, Post-it, Scotchgard, Thinsulate, Scotch-Brite, Filtrete, Command and Dyneon. Serving customers in more than 200 countries around the world, the company's 67,000 people use their expertise, technologies and global strength to lead in major markets including consumer and office; display and graphics; electronics and telecommunications; safety, security and protection services; health care; industrial and transportation. For more information, including the latest product and technology news, visit <a href="https://www.3M.com">www.3M.com</a>.

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